

## **Alliance Cost Containment's Proprietary Cost Saving Techniques Save \$200,000+ for Private College**

*By Max Friar, Alliance Cost Containment*

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Businesses aren't the only ones enlisting ACC to help improve the bottom line. Alliance Cost Containment Principals recently completed a successful engagement with a prestigious private college located in the southeast. This client has multiple campuses and an enrollment of more than 5,000 students. Following a thorough examination of the college's annual expense detail, and by working closely with the staff of this college, ACC helped generate more than \$200,000 in annual cost savings from both incumbent and alternative suppliers.

The most significant savings were achieved in the following areas:

\$75,000 savings on foodservice supplies

\$47,000 savings on office supplies

\$38,000 savings on printing

\$15,000 savings on cleaning and janitorial products

The college's Vice President for Business Affairs and Personnel was very satisfied with the results of the engagement. "Our primary contact at ACC was incredibly responsive. He helped us achieve significant savings in areas at our different campus locations across the state. He also assisted in identifying areas where consolidating expense may be beneficial to us. Plus, the entire institution capitalized on ACC's vendor buying power."

With the help of Alliance Cost Containment, the college made a top-down commitment to reduce costs even if it entailed changing long-standing vendor relationships. ACC's proven methodology has saved significant dollars for not-for-profit organizations and institutions throughout the nation.

Each highly qualified ACC professional works closely with its clients to not only deliver quantifiable expense reductions, but to also become a trusted professional advisor to purchasing managers and buyers. The goal is to build a lasting relationship with our clients based on integrity, honesty, and professionalism.

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Alliance Cost Containment is the perfect expense reduction partner for manufacturing, distribution, construction, institutional, governmental and non-profit companies/organizations that are seeking proven cost saving ideas and techniques, desire to grow their bottom line and improve business value. With over 40 offices spanning North America, ACC's purchasing aggregation and vendor-management processes provide small and mid-sized business access to the kind of large corporate purchasing power they are often unable to capture on their own. ACC also facilitates detailed vendor management and reporting processes to make sure our clients capture the savings that we help generate.

Category

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